

Company registration number: 365622

DIFF Festival Company Limited by Guarantee

Financial statements

for the financial year ended 31 August 2018

DIFF Festival Company Limited by Guarantee

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DIFF Festival Company Limited by Guarantee

Directors and other information

Directors	Aidan Greene Mark O'Halloran Jonathan Kelly Hugh Lenihan Suzanne Noble Anne-Marie Curran Paula Woods (Appointed 10/05/2018) Ruth Hunter (Appointed 23/07/2018) Gaby Smyth (Resigned 10/04/2018) Sue Bruce-Smith (Resigned 26/03/2018) David McLoughlin
Secretary	Jonathan Kelly
Company number	365622
Registered office	Unit 2 Harmony Court Harmony Row Dublin 2
Business address	Office 2.3 157 Thomas Street The Digital Hub Dublin 8
Auditor	Byrne Moreau Connell Unit 2 Harmony Court Harmony Row Dublin 2
Bankers	Allied Irish Banks plc 29 Castle Street Dalkey Co. Dublin

DIFF Festival Company Limited by Guarantee

Directors report

The directors present their annual report and the audited financial statements of the company for the financial year ended 31 August 2018.

Directors

The names of the persons who at any time during the financial year were directors of the company are as follows:

Aidan Greene
Mark O'Halloran
Jonathan Kelly
Hugh Lenihan
Suzanne Noble
Anne-Marie Curran
Paula Woods (Appointed 10/05/2018)
Ruth Hunter (Appointed 23/07/2018)
Gaby Smyth (Resigned 10/04/2018)
Sue Bruce-Smith (Resigned 26/03/2018)
David McLoughlin (Resigned 10/04/2018)

Principal activities

The principal activity of the company is the operating and management of the Dublin International Film Festival.

Principal risks and uncertainties

The company is funded by box office income as well as various grants and sponsorship agreements. The directors have appropriate plans and strategies in place to fund the company into the future.

Dividends

During the financial year the directors have not paid any dividends or recommended payment of a final dividend.

Events after the end of the reporting period

The company have gained a new headline sponsor in Virgin Media. This sponsorship agreement will help fund the activities of the organisation for the years to come.

Accounting records

The measures taken by the directors to secure compliance with the requirements of sections 281 to 285 of the Companies Act 2014 with regard to the keeping of accounting records are the implementation of necessary policies and procedures for recording transactions, the employment of competent accounting personnel with appropriate expertise and the provision of adequate resources to the financial function. The accounting records of the company are located at Office 2.3, 157 Thomas Street, The Digital Hub, Dublin 8..

DIFF Festival Company Limited by Guarantee

Directors report (continued)

Relevant audit information

In the case of each of the persons who are directors at the time this report is approved in accordance with section 332 of Companies Act 2014:

- so far as each director is aware, there is no relevant audit information of which the company's statutory auditors are unaware, and
- each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's statutory auditors are aware of that information.

This report was approved by the board of directors on 28 January 2019 and signed on behalf of the board by:

Aidan Greene
Director

Hugh Lenihan
Director

DIFF Festival Company Limited by Guarantee

Directors responsibilities statement

The directors are responsible for preparing the directors report and the financial statements in accordance with applicable Irish law and regulations.

Irish company law requires the directors to prepare financial statements for each financial year. Under the law, the directors have elected to prepare the financial statements in accordance with the Companies Act 2014 and FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" issued by the Financial Reporting Council. Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the assets, liabilities and financial position of the company as at the financial year end date and of the profit or loss of the company for the financial year and otherwise comply with the Companies Act 2014.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether the financial statements have been prepared in accordance with applicable accounting standards, identify those standards, and note the effect and the reasons for any material departure from those standards; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for ensuring that the company keeps or causes to be kept adequate accounting records which correctly explain and record the transactions of the company, enable at any time the assets, liabilities, financial position and profit or loss of the company to be determined with reasonable accuracy, enable them to ensure that the financial statements and directors report comply with the Companies Act 2014 and enable the financial statements to be audited. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**Independent auditor's report to the members of
DIFF Festival Company Limited by Guarantee**

Report on the audit of the financial statements

Opinion

We have audited the financial statements of DIFF Festival Company Limited by Guarantee (the 'company') for the financial year ended 31 August 2018 which comprise the profit and loss account, statement of income and retained earnings, balance sheet, statement of cash flows and notes to the financial statements, including a summary of significant accounting policies set out in note 3. The financial reporting framework that has been applied in their preparation is Irish law and FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

In our opinion, the financial statements:

- give a true and fair view of the assets, liabilities and financial position of the company as at 31 August 2018 and of its loss for the financial year then ended;
- have been properly prepared in accordance with FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland; and
- have been prepared in accordance with the requirements of the Companies Act 2014.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (Ireland) (ISAs (Ireland)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Ireland, including the Ethical Standard issued by the Irish Auditing and Accounting Supervisory Authority (IAASA), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISAs (Ireland) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other Information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

**Independent auditor's report to the members of
DIFF Festival Company Limited by Guarantee (continued)**

Opinions on other matters prescribed by the Companies Act 2014

Based solely on the work undertaken in the course of the audit, we report that:

- in our opinion, the information given in the directors' report is consistent with the financial statements; and
- in our opinion, the directors' report has been prepared in accordance with applicable legal requirements.

We have obtained all the information and explanations which we consider necessary for the purposes of our audit.

In our opinion the accounting records of the company were sufficient to permit the financial statements to be readily and properly audited, and financial statements are in agreement with the accounting records.

Matters on which we are required to report by exception

Based on the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report.

The Companies Act 2014 requires us to report to you if, in our opinion, the disclosures of directors' remuneration and transactions required by sections 305 to 312 of the Act are not made. We have nothing to report in this regard.

Respective responsibilities

Responsibilities of directors for the financial statements

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

**Independent auditor's report to the members of
DIFF Festival Company Limited by Guarantee (continued)**

As part of an audit in accordance with ISAs (Ireland), we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The purpose of our audit work and to whom we owe our responsibilities

Our report is made solely to the company's members, as a body, in accordance with section 391 of the Companies Act 2014. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Joseph Moreau

For and on behalf of

Byrne Moreau Connell

Chartered Accountants and Statutory Audit firm

Unit 2 Harmony Court

Harmony Row

Dublin 2

28 January 2019

DIFF Festival Company Limited by Guarantee

**Profit and loss account
Financial year ended 31 August 2018**

	Note	2018 €	2017 €
Turnover	4	706,156	582,399
Cost of sales		(311,514)	(217,577)
Gross profit		394,642	364,822
Administrative expenses		(443,157)	(393,536)
Other operating income	5	1,460	5,810
Operating loss	6	(47,055)	(22,904)
Loss before taxation		(47,055)	(22,904)
Tax on loss		-	-
Loss for the financial year		(47,055)	(22,904)

All the activities of the company are from continuing operations.

The company has no other recognised items of income and expenses other than the results for the financial year as set out above.

The notes on pages 12 to 19 form part of these financial statements.

DIFF Festival Company Limited by Guarantee

**Statement of income and retained earnings
Financial year ended 31 August 2018**

	2018	2017
	€	€
Loss for the financial year	(47,055)	(22,904)
Retained earnings at the start of the financial year	<u>6,952</u>	<u>29,856</u>
Retained earnings at the end of the financial year	<u><u>(40,103)</u></u>	<u><u>6,952</u></u>

DIFF Festival Company Limited by Guarantee

**Balance sheet
As at 31 August 2018**

	Note	2018 €	€	2017 €	€
Fixed assets					
Tangible assets	8	5,910		6,508	
			5,910		6,508
Current assets					
Debtors	9	45,855		11,118	
Cash at bank and in hand		-		32,579	
		45,855		43,697	
Creditors: amounts falling due within one year	11	(89,433)		(39,358)	
Net current (liabilities)/assets			(43,578)		4,339
Total assets less current liabilities			(37,668)		10,847
Creditors: amounts falling due after more than one year	12		(2,435)		(3,895)
Net (liabilities)/assets			(40,103)		6,952
Capital and reserves					
Profit and loss account	15		(40,103)		6,952
Shareholders (deficit)/funds			(40,103)		6,952

These financial statements were approved by the board of directors on 28 January 2019 and signed on behalf of the board by:

Aidan Greene
Director

Hugh Lenihan
Director

The notes on pages 12 to 19 form part of these financial statements.

DIFF Festival Company Limited by Guarantee

**Statement of cash flows
Financial year ended 31 August 2018**

	Note	2018 €	2017 €
Cash flows from operating activities			
Loss for the financial year		(47,055)	(22,904)
<i>Adjustments for:</i>			
Depreciation of tangible assets		598	4,516
Government grant income		(1,460)	(1,460)
Accrued expenses/(income)		(5,776)	(9,197)
<i>Changes in:</i>			
Trade and other debtors		(34,737)	15,112
Trade and other creditors		32,381	(9,155)
Cash generated from operations		<u>(56,049)</u>	<u>(23,088)</u>
Net cash used in operating activities		<u>(56,049)</u>	<u>(23,088)</u>
Cash flows from investing activities			
Purchase of tangible assets		-	(171)
Net cash from/(used in) investing activities		<u>-</u>	<u>(171)</u>
Cash flows from financing activities			
Government grant income		1,460	1,460
Net cash from financing activities		<u>1,460</u>	<u>1,460</u>
Net increase/(decrease) in cash and cash equivalents		(54,589)	(21,799)
Cash and cash equivalents at beginning of financial year	10	<u>31,380</u>	<u>53,179</u>
Cash and cash equivalents at end of financial year	10	<u>(23,209)</u>	<u>31,380</u>

DIFF Festival Company Limited by Guarantee

Notes to the financial statements Financial year ended 31 August 2018

1. General information

The company is a private company limited by shares, registered in Ireland. The address of the registered office is Unit 2 Harmony Court, Harmony Row, Dublin 2.

2. Statement of compliance

These financial statements have been prepared in compliance with FRS 102, 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

3. Accounting policies and measurement bases

Basis of preparation

The financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial assets and liabilities and investment properties measured at fair value through profit or loss.

The financial statements are prepared in Euro, which is the functional currency of the entity.

Turnover

Turnover is measured at the fair value of the consideration received or receivable for goods supplied and services rendered, net of discounts and Value Added Tax.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership have transferred to the buyer, usually on despatch of the goods; the amount of revenue can be measured reliably; it is probable that the associated economic benefits will flow to the entity and the costs incurred or to be incurred in respect of the transactions can be measured reliably.

Revenue from the rendering of services is measured by reference to the stage of completion of the service transaction at the end of the reporting period provided that the outcome can be reliably estimated. When the outcome cannot be reliably estimated, revenue is recognised only to the extent that expenses recognised are recoverable.

Foreign currencies

Foreign currency transactions are initially recorded in the functional currency, by applying the spot exchange rate as at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate ruling at the reporting date, with any gains or losses being taken to profit or loss.

DIFF Festival Company Limited by Guarantee

Notes to the financial statements (continued)
Financial year ended 31 August 2018

Tangible assets

Tangible assets are initially recorded at cost, and are subsequently stated at cost less any accumulated depreciation and impairment losses.

Any tangible assets carried at revalued amounts are recorded at the fair value at the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

An increase in the carrying amount of an asset as a result of a revaluation, is recognised in other comprehensive income and accumulated in capital and reserves, except to the extent it reverses a revaluation decrease of the same asset previously recognised in profit or loss. A decrease in the carrying amount of an asset as a result of revaluation is recognised in other comprehensive income to the extent of any previously recognised revaluation increase accumulated in capital and reserves in respect of that asset. Where a revaluation decrease exceeds the accumulated revaluation gains accumulated in capital and reserves in respect of that asset, the excess shall be recognised in profit or loss.

Depreciation

Depreciation is calculated so as to write off the cost or valuation of an asset, less its residual value, over the useful economic life of that asset as follows:

If there is an indication that there has been a significant change in depreciation rate, useful life or residual value of tangible assets, the depreciation is revised prospectively to reflect the new estimates.

Impairment

A review for indicators of impairment is carried out at each reporting date, with the recoverable amount being estimated where such indicators exist. Where the carrying value exceeds the recoverable amount, the asset is impaired accordingly. Prior impairments are also reviewed for possible reversal at each reporting date.

When it is not possible to estimate the recoverable amount of an individual asset, an estimate is made of the recoverable amount of the cash-generating unit to which the asset belongs. The cash-generating unit is the smallest identifiable group of assets that includes the asset and generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets.

DIFF Festival Company Limited by Guarantee

Notes to the financial statements (continued)
Financial year ended 31 August 2018

Government grants

Government grants are recognised at the fair value of the asset received or receivable. Grants are not recognised until there is reasonable assurance that the company will comply with the conditions attaching to them and the grants will be received.

Government grants are recognised using the accrual model and the performance model.

Under the accrual model, government grants relating to revenue are recognised on a systematic basis over the periods in which the company recognises the related costs for which the grant is intended to compensate. Grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the entity with no future related costs are recognised in income in the period in which it becomes receivable.

Grants relating to assets are recognised in income on a systematic basis over the expected useful life of the asset. Where part of a grant relating to an asset is deferred, it is recognised as deferred income and not deducted from the carrying amount of the asset.

Under the performance model, where the grant does not impose specified future performance-related conditions on the recipient, it is recognised in income when the grant proceeds are received or receivable. Where the grant does impose specified future performance-related conditions on the recipient, it is recognised in income only when the performance-related conditions have been met. Where grants received are prior to satisfying the revenue recognition criteria, they are recognised as a liability.

DIFF Festival Company Limited by Guarantee

Notes to the financial statements (continued) Financial year ended 31 August 2018

Financial instruments

A financial asset or a financial liability is recognised only when the company becomes a party to the contractual provisions of the instrument.

Basic financial instruments are initially recognised at the transaction price, unless the arrangement constitutes a financing transaction, where it is recognised at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Debt instruments are subsequently measured at amortised cost.

Where investments in non-convertible preference shares and non-puttable ordinary shares or preference shares are publicly traded or their fair value can otherwise be measured reliably, the investment is subsequently measured at fair value with changes in fair value recognised in profit or loss. All other such investments are subsequently measured at cost less impairment.

Other financial instruments, including derivatives, are initially recognised at fair value, unless payment for an asset is deferred beyond normal business terms or financed at a rate of interest that is not a market rate, in which case the asset is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Other financial instruments are subsequently measured at fair value, with any changes recognised in profit or loss, with the exception of hedging instruments in a designated hedging relationship.

Financial assets that are measured at cost or amortised cost are reviewed for objective evidence of impairment at the end of each reporting date. If there is objective evidence of impairment, an impairment loss is recognised in profit or loss immediately.

For all equity instruments regardless of significance, and other financial assets that are individually significant, these are assessed individually for impairment. Other financial assets are either assessed individually or grouped on the basis of similar credit risk characteristics.

Any reversals of impairment are recognised in profit or loss immediately, to the extent that the reversal does not result in a carrying amount of the financial asset that exceeds what the carrying amount would have been had the impairment not previously been recognised.

4. Turnover

Turnover arises from:

	2018	2017
	€	€
Box Office & Advertising	166,762	186,782
Sponsorship	283,399	185,500
Patrons, conferences & other income	58,092	34,867
Art Council Grants	109,333	106,000
Other Grants	88,570	69,250
	<u>706,156</u>	<u>582,399</u>

The whole of the turnover is attributable to the principal activity of the company which is wholly undertaken in Ireland.

DIFF Festival Company Limited by Guarantee

Notes to the financial statements (continued)
Financial year ended 31 August 2018

5. Other operating income		2018	2017
		€	€
Rental income		-	4,350
Government grant income		1,460	1,460
		<u>1,460</u>	<u>5,810</u>
		<u>1,460</u>	<u>5,810</u>
6. Operating loss			
Operating loss is stated after charging/(crediting):			
		2018	2017
		€	€
Depreciation of tangible assets		598	4,516
Impairment of trade debtors		1,321	-
Foreign exchange differences		215	-
Fees payable for the audit of the financial statements		3,000	3,000
		<u>3,000</u>	<u>3,000</u>
		<u>3,000</u>	<u>3,000</u>
7. Appropriations of profit and loss account			
		2018	2017
		€	€
At the start of the financial year		6,952	29,856
Loss for the financial year		(47,055)	(22,904)
At the end of the financial year		<u>(40,103)</u>	<u>6,952</u>
		<u>(40,103)</u>	<u>6,952</u>
8. Tangible assets			
	Fixtures, fittings and equipment	Office Equipment	Total
	€	€	€
Cost			
At 1 September 2017 and 31 August 2018	<u>5,707</u>	<u>44,927</u>	<u>50,634</u>
Depreciation			
At 1 September 2017	5,031	39,095	44,126
Charge for the financial year	184	414	598
At 31 August 2018	<u>5,215</u>	<u>39,509</u>	<u>44,724</u>
Carrying amount			
At 31 August 2018	<u>492</u>	<u>5,418</u>	<u>5,910</u>
At 31 August 2017	<u>676</u>	<u>5,832</u>	<u>6,508</u>
	<u>676</u>	<u>5,832</u>	<u>6,508</u>

DIFF Festival Company Limited by Guarantee

**Notes to the financial statements (continued)
Financial year ended 31 August 2018**

9. Debtors	2018	2017
	€	€
Trade debtors	22,589	4,489
Other debtors	23,266	6,629
	<u>45,855</u>	<u>11,118</u>
	<u><u>45,855</u></u>	<u><u>11,118</u></u>
10. Cash and cash equivalents	2018	2017
	€	€
Cash at bank and in hand	-	32,579
Bank overdrafts	(23,209)	(1,199)
	<u>(23,209)</u>	<u>31,380</u>
	<u><u>(23,209)</u></u>	<u><u>31,380</u></u>
11. Creditors: amounts falling due within one year	2018	2017
	€	€
Amounts owed to credit institutions	23,209	1,199
Trade creditors	11,332	2,006
Tax and social insurance:		
PAYE and social welfare	4,963	5,073
Accruals	3,577	9,353
Government grants	1,460	1,460
Other deferred income	44,892	20,267
	<u>89,433</u>	<u>39,358</u>
	<u><u>89,433</u></u>	<u><u>39,358</u></u>
12. Creditors: amounts falling due after more than one year	2018	2017
	€	€
Government grants	2,435	3,895
	<u>2,435</u>	<u>3,895</u>
	<u><u>2,435</u></u>	<u><u>3,895</u></u>

DIFF Festival Company Limited by Guarantee

Notes to the financial statements (continued)
Financial year ended 31 August 2018

13. Government grants

	2018	2017
	€	€
At the start of the financial year	5,355	6,815
Released to profit or loss	(1,460)	(1,460)
	3,895	5,355

The amounts recognised in the financial statements for government grants are as follows:

	2018	2017
	€	€
Recognised in creditors:		
Deferred government grants due within one year	1,460	1,460
Deferred government grants due after more than one year	2,435	3,895
	3,895	5,355
Recognised in other operating income:		
Government grants released to profit or loss	1,460	1,460
	1,460	1,460

14. Financial instruments

The carrying amount for each category of financial instruments is as follows:

	2018	2017
	€	€
Financial assets that are debt instruments measured at amortised cost		
Trade debtors	22,588	4,489
Other debtors	23,266	6,629
Cash at bank and in hand	-	32,472
	45,854	43,590
Financial liabilities measured at amortised cost		
Bank Overdraft	22,428	-
Trade creditors	11,332	2,006
Other creditors	4,964	5,073
	38,724	7,079

15. Reserves

Profit and loss account:

This reserve records retained earnings and accumulated losses.

DIFF Festival Company Limited by Guarantee

Notes to the financial statements (continued)
Financial year ended 31 August 2018

16. Approval of financial statements

The board of directors approved these financial statements for issue on 28 January 2019.

DIFF Festival Company Limited by Guarantee

The following pages do not form part of the statutory accounts.

DIFF Festival Company Limited by Guarantee

**Detailed profit and loss account
Financial year ended 31 August 2018**

	2018	2017
	€	€
Turnover		
Sales - Box Office Revenue	153,212	168,468
Sales - Sponsorship	283,399	185,500
Sales - Patrons, conference & other income	58,092	34,867
Sales - Arts Council Grant	109,333	106,000
Sales - Other Grants	88,570	69,250
Sales - Advertising Revenue	13,550	18,314
	706,156	582,399
Cost of sales		
Materials/Direct costs	(195,798)	(121,611)
Print Transport	(16,535)	(16,806)
Venue hire costs (non-operating leases)	(99,181)	(79,160)
	(311,514)	(217,577)
Gross profit	394,642	364,822
Gross profit percentage	55.9%	62.6%
Overheads		
Administrative expenses		
Wages and salaries	(209,922)	(202,264)
Chief Executive Salary	(64,702)	(51,323)
Employer's PRSI contributions	(28,859)	(26,433)
Staff training	(300)	(310)
Rent payable	(11,243)	(19,442)
Rates	(5,257)	2,620
Insurance	(2,409)	(2,026)
Light and heat	-	(2,359)
Repairs and maintenance	(7,326)	(7,228)
Telephone	(989)	(782)
Travelling and entertainment	(80,022)	(63,644)
Legal and professional	(19,090)	(7,592)
Auditors remuneration	(3,000)	(3,000)
Bank charges	(5,605)	(4,520)
Bad debts	(1,321)	-
Profit on exchange	(215)	-
General expenses	4	(150)
Charitable donations - type 2	(500)	-
Subscriptions	(1,803)	(567)
Depreciation of tangible assets	(598)	(4,516)
	(443,157)	(393,536)
Other operating income		

DIFF Festival Company Limited by Guarantee

**Detailed profit and loss account (continued)
Financial year ended 31 August 2018**

	2018	2017
	€	€
Rent receivable	-	4,350
Government grants released to the P/L account	1,460	1,460
	<u>1,460</u>	<u>5,810</u>
Operating loss	(47,055)	(22,904)
Operating loss percentage	6.7%	3.9%
Loss before taxation	<u>(47,055)</u>	<u>(22,904)</u>